



ArmHiTec

GENERAL TERMS OF PARTICIPATION

1. Organizers. General Information

Exhibition Organizers:

- Ministry of: High Technology Development of the Republic of Armenia;
 - Exhibition Companies Group "BIZON" (OVC "BIZON" PLC). (further - Exhibition Directorate)
- Mail address: 129223, Moscow, P.O. 10;
Tel.:007 (495) 937-40-81;
E-mail: bizon@b95.ru;
Exhibition website: www.Armhitec.com

International Exhibition of Arms and Defence Technology «ArmHiTec-2022» is organized and held in accordance with the decision of the Ministry of: High Technology Development of the Republic of Armenia

Main directions of the exhibition work:

- Business program, which includes plenary sessions, conferences and round table discussions, where will take part high ranking officials and representatives of public authorities;
- Exhibition program, which will consist of expositions of firms and companies manufacturers, designers and suppliers of armaments and special equipment:
 - information technologies and systems developed for strengthening national defense and security;
 - armaments, weapons and technical military equipment for armed forces;
 - armaments, weapons and special equipment for police and special units;
 - special facilities and equipment used for border protection and security.

2. Venue.

Republic of Armenia, 0028, Yerevan, Tsitsernakaberd Park, 1 (Ajapniak adm. District), Karen Demirchyan Sports and Concert Complex

3. Dates.

Build-up time:

29 – 30 March 2022 from 08.00 to 20.00

Arrival of Exhibitors to booths:

30 March 2022 from 8.00 to 20.00

Dates of the exhibition work:

31 March – 02 April 2022

Hours for Specialists and Business Visitors:

31 March – 01 April 2022 from 10.00 to 18.00

02 April 2022 from 10.00 to 16.00

Dismantling:

02 April 2022 from 16.00 to 20.00

03 April 2022 from 8.00 to 20.00

Large-sized exhibits for demonstration on the Open area of exposition will be allowed to enter the territory of Karen Demirchyan Sports and Concert Complex on 28 and 29 March 2022 starting from 8:00 till 20:00

Large-sized exhibits will be allowed to leave the exposition in a night period 02 - 03 April, 2022 (from 22:00 till 7:00).

4. Main documents for «ArmHiTec-2022».

Main documents for participation in the Exhibition are:

1. Application for Participation
2. General Terms of Participation
3. Contract (Agreement and Appendices to the Agreement)

Documents on participation in the Exhibition shall be forwarded by the Participant to the Exhibition Directorate.

Providing signed Application for Participation the Participant agrees on the present Terms for Participation as legal base for the Agreement for Participation and shall exercise its rights in accordance with the Terms for Participation in «ArmHiTec-2022».

Deadline for documents on participation in the Exhibition (agreement, appendixes, forms) – February 26, 2022

5. Registration of participants/Exhibitors

Preliminary registration of participants of the Exhibition and booking of the exhibition space can be done by the Exhibition Directorate according to Preliminary Application Form sent by the company to the Exhibition Directorate. The Application is considered valid during 15 days after it has been received by the Exhibition Directorate. During this term the Applicant should send the signed Agreement of Participation in the exhibition otherwise Preliminary Application will be automatically cancelled.

After the completed Agreement for Participation in the Exhibition is received by the Exhibition Directorate, the invoice for payment (min. registration fee and 100% of the cost of purchased raw exhibition space) will be forwarded to the Participant and shall be paid within the stipulated time terms.

The company is registered as the Participant of the Exhibition or Exhibitor only after the payment will be received by the Exhibition Directorate.

In the process of the exhibition preparation fax and e-mail shall be used for operative exchange of information and documents. The Organizer and the Participant acknowledge the legal validity of signatures and stamps on fax copies of the Agreement, Appendixes, Invoices and other documents.

All these documents - fully completed, signed and stamped – shall be forwarded to the Exhibition Directorate not later than 26 February 2022 otherwise the Exhibition Directorate does not guarantee the Participant fulfillment of its obligations related to requested services.

After the full payment of the Agreement, the Exhibition Directorate shall fulfill all outcoming obligations, even if the exhibits won't arrive to the Exhibition on time (for example, in case of loss of goods, transportation or customs control delay) or won't arrive to the Exhibition at all, or the entrance visa is not given to the Participant or Participant's representatives on time/ or not given at all.

6. Allocation of the Exhibition Space

The Exhibition Directorate allocates the Exhibition space according to the Exhibition

profile and the exposition plan taking into account free space available.

Exhibition space with improved visibility (stands open from 2 and more sides, 2-level stands) is sold and purchased at the increased cost (please see the Exhibition Agreement/Contract).

The Participant is not allowed to transfer purchased exhibition space or part of his purchased exhibition space either for payment or for free to a third party, or to make exchange of the purchased exhibition space with another Participant without written confirmation from the Exhibition Directorate.

7. Costs and Terms of Payment

Costs of purchased unequipped exhibition space and optional equipment or/and additional services are indicated in the Agreement (Contract) for Participation (Appendixes 1-11).

Payments are collected for:

- Registration fee;
- Rent of raw exhibition space;

Rent of the unequipped exhibition space and Registration Fee payment includes the following:

- Provision of exhibition spaces;
- Permanent passes (badges "Exhibitor") and complementary tickets (on the base of the size and type of the purchased exhibition area);
- General indoor exhibition lighting;
- General guarding of the Exhibition territory;
- General Exhibition insurance;
- General Exhibition cleaning (passes between stands);
- Removal of garbage from specially defined areas;

Placement of the Participant's information in the Official Exhibition E-Catalogue (1 colour stripe, A5 size) and in one rubric of the thematic rubricator.. Exhibitor's logo should be forwarded in *.jpg or *.gif (200x 150) formats together with the link to the exhibitor's web site to the address indicated on the official ArmHiTec-2022 website.

1. Name and address details of the company (Appendix2/1 of the Ads Agreement);

2. Text information about the company profile in Russian and in English(not more than 300 symbols for each);

3. Colour company's logo;

4. Text information about the company's innovative products (1 position, not more than 150 symbols for each) and 1 picture 4 x 4 cm.)

Please indicate number of your products rubric for insertion in the rubricator. You can choose only one rubric for free

PLEASE PAY ATTENTION TO THE FOLLOWING:

Information will be inserted in the Exhibition Catalogue just as it is sent by exhibitor according to the form sent by the exhibitor. In case if the exhibitor sends his information only in Russian/Armenian or only in English languages, it will be published only in one language. Total volume of the text information should not be more than 300 symbols including spaces and punctuation marks

All these materials should be also sent to your manager at the Exhibition Directorate for confirmation that all your material is well received and satisfy the above mentioned requirements.

- General advertising campaign;
- One sample of the Official Exhibition Catalogue.
- 20 complementary exhibition tickets

For additional payment in accordance with Appendixes to the Agreement for Participation the following is provided:

- Shell-scheme booth - Standard constructed and equipped exhibition stands (Appendix No.1);
- Optional equipment for the exhibition booth (Request No.1.1);
- Layout of the exhibition booth (Request No.1.2);
- Engineering services (Appendix No 2);
- Individual guarding and cleaning of the exhibition booth (Appendix No.3);
- Temporary personnel - interpreter, assistants, etc (Appendix No.4);
- Passes. Vehicle Passes. Tickets (Appendix No.4);
- Telecommunications Equipment for presentations at the booth (Appendix No.6);
- Conference halls. Video-,Audio-and Projection Equipment (Appendix No.7);
- Overtime use of the exhibition halls/premises (Appendix No.8);
- Participation in the Exhibition Contest Program (Appendix No.9);

- Participation in the Exhibition Business Program (Appendix No.10);

Additional payment for exhibition stands with improved visibility (stands open from 2 and more sides, 2-level stands) is made according to the Agreement.

By separate agreements with the third parties the following is provided (fulfilled):

- Placement of advertisement;
- Forwarding services;
- Visa support, hotel accommodation, transfer, cultural and guest program;
- Insurance;
- Catering;
- Storage services.

When services are provided in accordance with separate agreements concluded with the third party the Exhibition Directorate neither secures nor bears any responsibilities related to these services.

Registration fee and advance payment - 100% of the cost of the rented unequipped exhibition space- is paid by the Participant in accordance with the invoice drawn by the Exhibition Directorate within the time stipulated in the invoice. Reservation of the exhibition space is made only after the payment of the invoice.

Cost of the Agreement is increased according to the cost of additional equipment or/and services ordered in Appendixes No. 1-10. The total payment for Agreement and Appendixes to the Agreement shall be made not later than dates stipulated in these documents.

Final payment for participation in the Exhibition shall be made by the Participant in accordance with the terms indicated in the invoices.

The Participant has the right to occupy purchased exhibition space only after complete payment for participation in the exhibition. If conditions and terms of payment were broken by the exhibitor the Exhibition Directorate is entitled to cancel the Agreement. In this case the paid and transferred amounts are not returned to the Participant. If the Participant does not fulfill any of obligations according to the Agreement the Exhibition Directorate is entitled for retention of the Participant's Property, after notifying the Participant in writing and forward the property retained on storage at the Participant's account. In case if the Participant will not pay for his participation in the Exhibition in the indicated terms, Exhibition Directorate will not guarantee

fulfillment of obligations related to provision of the services ordered by the Participant.

All claims related to stand building and assembly works shall be presented to the Exhibition Directorate during the Exhibition by the Participant's representative (according to the certificate of authority - Form No.4) in the form of written application, assured by the Exhibition Directorate representative. Only in this case payment for these services will be returned to the Participant. Otherwise the claims will not be accepted.

8. Discounts

Exhibition Directorate has the right to give the Participant various discounts related to the cost of the unequipped exhibition space.

9. Co-Exhibitors and National Pavilions

All companies exhibiting on the Participant's stand are considered as his Co-exhibitors. Co-exhibitor shall act according to the same conditions as the main Participant and has the right to pay for its participation in the Exhibition separately. The Participant shall provide the Exhibition Directorate with the full list of its Co-exhibitors (Form 3) and with the layout of all his Co-exhibitors placements not later than 26 February, 2022.

In case the Co-Exhibitor shall not pay for his exhibition space or will refuse from participation all payments shall be made by the Participant.

The Participant bears full responsibility to account of the Exhibition Directorate for Co-exhibitor's payments and for all losses caused by Co-exhibitor. Each of Co-exhibitors shall pay the Registration fee. The Registration fee of Co-exhibitor can be paid by the Participant.

National pavilion is the joint exposition of several companies from one country having one and the same organizer. Organizer of the National Pavilion is considered as the Main Exhibitor and represents his exhibitors in all issues related to rent of exhibition spaces.

10. Construction, Assembly and Dismantling Works

The Exhibition Directorate provides the services for exhibition space equipment (in accordance with Appendix No.1, provided by February 26, 2022. After that date the surcharge compiles 200%).

Mounting and dismantling of stands shall be performed within the time terms stated in clause 3 of the present Conditions for Participation and shall be fulfilled by qualified personnel only.

Guarding of exhibits in the period of mounting and dismantling the Exhibition shall be performed by the Participant.

Mounting and dismantling of the exhibits is performed by the Participant. Packing material shall be removed or placed on storage.

In case the exhibition area is constructed and equipped by the Participant's (Collective organizer's) efforts, or in case the assembly and design works are performed by the third-party company (Collective Organizer), the Participant shall pay for connection to the electric power source and use of electric power according to the Price-list and Appendix No.2 to the Agreement (Contract) on Participation.

The Participant shall confirm the individual frame construction project with the correspondent services of the Exhibition complex by February 26, 2022. (Conditions, contacts, set of documents needed for technical expertise is provided additionally on request).

The Exhibition stand shall be correspondent to the general Exhibition plan and shall be serviced by the qualified personnel during the Exhibition.

The Exhibition Directorate has a right to prohibit the construction of stands not correspondent to the general Exhibition plan.

All information on the stand building company should be presented to the Exhibition Directorate within February 26, 2022. All changes and supplements to the Agreement received after February 26, 2022 are not accepted.

After the Exhibition is closed the Participant shall return rented Exhibition space and equipment in in the original state conditions. In opposite case the Participant shall recover the damages caused.

11. Cancellation of the Agreement

The cancellation of the Agreement by the Participant's initiative shall be accomplished by provision of written notification and enters into force after being received by the Exhibition Directorate. In this case, all previously made payments are not returned.

In case of Co-exhibitor's refuse of participation in the Exhibition the Registration Fee for Co-

exhibitor's participation shall be paid by the Participant.

The Agreement is cancelled by the Exhibition Directorate's initiative in the following cases:

- If the full payment for the Agreement was not made within the time period settled in the invoice;
- If the Participant habitually breaks the requirements for order and security provision;
- If the Participant won't equip the purchased space within the time terms stipulated and/or won't occupy exhibition space within 24 hours after the Exhibition opening;
- If the Participant displays the exhibits not correspondent to the thematic plan of the exhibition without preliminary agreement with the Exhibition Directorate;
- If the Participant either for payment or for free transferred purchased exhibition space or its part to third party as well as in case of exchange of exhibition spaces with the other Participant.

In case if the Agreement is cancelled by the Exhibition Directorate's initiative the payments made are not returned.

In case of change/postponement of the terms and venue of the Exhibition by the Organizer caused by the decision of the state and/or regional executive authority on prohibition of holding mass events, the term of the ordered services under the participation Agreement shall be automatically postponed to the new approved dates of the Exhibition. At the same time, the cost of services under the Agreement is not subject to change, advance payments made by the Exhibitor/Participant are not refunded. The term of the Agreement/Contract is extended in accordance with the new terms of the Exhibition.

12. Exhibits

Only products enlisted in corresponding forms (Form 1 and 1a) and correspondent to the Exhibition profile shall be admitted to display at the exhibition grounds.

The Participant displaying samples of military and defence oriented products should present specification on these products not later than February 26, 2022 (Form No.1A) to the Exhibition Directorate for inclusion in the general list of military products allowed for display at the Exhibition.

Items of military and defense oriented products not included in the above mentioned list will not be admitted to display at the Exhibition.

In case if the Participant's and Co-exhibitors exposition does not include military and defense oriented equipment the Participant shall provide completed and signed obligation (not later than February 26, 2022, Form 1).

Exhibits shall be brought to pavilion (outdoor exhibition) on March 30, 2022 from 08.00 till 20.00. Exhibitor's representative should stay at the booth on March 30, 2022 from 08.00 till 20.00.

Exhibits can't be transferred to other exhibition spaces without preliminary confirmation with the Exhibition Directorate. Change or transfer of the exhibits shall be made the same day within an hour before the Exhibition opening or after the Exhibition closing. Exhibits shall not be taken away from the exposition before closing of the Exhibition without written permit of the Exhibition Directorate.

If necessary the Exhibition Directorate is authorized by applying legal measures to forbid the Participant to display its production (insist on removal of exhibits from the Participant's stand) if production displayed is not included in the correspondent lists (Form 1, 1a) or is incompatible with goals of the exhibition and/or can pose hazard to people.

Daily import/removal of properties to/out the Exhibition territory shall be fulfilled on the base of way-bill with permit mark of the Exhibition Directorate.

13. Direct Trade and Souvenirs Trade

Direct trade (from stands) of goods: magazines, books, models of military equipment and armaments etc. is allowed only if special permit on trade is received at the Exhibition Directorate. If opposite fines are imposed to the Participant in accordance with Rules of Trade of the Republic of Armenia.

14. Forwarding services. Customs

Forwarding services and custom clearance of temporary imported on the territory of the Republic of Armenia goods are accomplished by official agents of the Exhibition. See official website of the Exhibition www.Armhitec.com for more information.

15. Guarding

The Participant shall be responsible for its stands and exhibits safety. The Exhibition Directorate recommends all the Participants to insure their properties from all damages possible. Additional services on individual guarding of stand are provided in accordance with the Appendix No.3.

General guarding of the Exhibition is included in price of participation. The exhibition is guarded from 20.00 on March 30, 2022 till 16.00 on April 02, 2022. Guarding of the Exhibition is fulfilled at night from 18.30 till 09.00. In case of theft or damage of exhibits found the Participant shall immediately apply to the security station of Karen Demirchyan Sports and Concert Complex.

16. Cleaning of Stands, Additional Personnel

General cleaning of the Exhibition (passes between stands and outdoor space) is included in price of participation. Individual stand cleaning and additional personnel services (interpreter, assistant etc.) are provided in accordance with the Appendix No.3.

17. Hotel Accommodation, Tourist Services

Tourist services, hotel accommodation, as well as cultural program are fulfilled by official agents of the Exhibition. See the official web-site of the Exhibition www.Armhitec.com.

18. Business Program. Presentations. Advertising on Stands

Main document, regulating participation in the events of the Exhibition Business Program is Agreement of Participation, Appendix 10.

FOR EXHIBITORS participation of one delegate without presentation is free

Registration fee for delegate includes:

- Participation in the official events of the Business program, plenary sessions and workshops;
- Entrance to the exhibition;
- Coffee breaks and fourchettes;
- Event's Participant Package;
- One personalized pass «Delegate - Participant of the Conference», with the right to visit the Conference Opening ceremony and all other Conference events.

- One copy of the Proceedings of the Conference.

Requirement to presentations:

The application for presentation should be submitted to the Organizing Committee not later than February 26, 2022. Application should include:

- name of the Business program event;
- title of the presentation;
- speaker's name and family name;
- speaker's company and position;
- mail address;
- telephone and fax numbers;
- e-mail address;
- presentation thesis.

Requirements to the materials:

Thesis should be presented in electronic form in one of the working languages of the Conference – Russian or English as 2 standard typewritten pages (not more than 3600 characters including spaces), in MS Word Format (Times New Roman, 12), single-spaced without illustrations. In case the Participant plans to hold his own presentation or any other event during the Exhibition using special premises of the Exhibition complex the Participant shall provide Application No.6 not later than February 26, 2022 and pay it within the time terms stipulated in the invoice.

The Exhibition Directorate shall include the mentioned event in general program of the Exhibition work. The Exhibition Directorate keeps the right to change the date and time of the event by agreement with the Participant.

Use of sound-amplifying equipment at the stands of the Participants shall be agreed with the Exhibition Directorate. Printed and advertisement materials can be distributed by the Participant only at the specially allocated exhibition area.

19. Official Catalogue

The Exhibition Directorate publishes the official catalogue in electronic version to the Exhibition opening. The Participants shall forward the materials for publication to the Exhibition Directorate not later than February 26, 2022. Materials shall be correspondent to technical requirements of the Publisher and shall be provided via e-mail or on CD. For contacts, please see the official web-site of the ArmHiTec-2022 Exhibition. The Exhibition Directorate does

not guarantee publication of the Participant's materials provided after the time terms stipulated and/or inapplicable to technical requirements of the Publisher.

All the materials should be also sent to your manager at the Exhibition Directorate for confirmation that all your material is well received and satisfy the above mentioned requirements.

20. Advertising. Photography and Video Filming

All types of advertisement (with exception of third-party advertising) is permitted only within the exhibition space purchased by the Participant and only in the interest of the Participant. Other types of advertisement shall be separately agreed with the Exhibition Directorate.

The Participants shall not hold any survey of visitors outside its stand.

Photography and video filming with professional equipment shall be fulfilled only by Mass Media accredited in the press-center of the Exhibition.

The Exhibition Directorate has a right for all types of photography and video filming on the territory of the Exhibition, including the whole of exposition, separate stands, exhibits, Participants and guests in advertising campaign purposes.

21. Special Contest Program

After the notice of the Contest will appear at the official exhibition website Exhibitor wishing to participate in the Contest has to complete the Preliminary Application on the exhibition web site and forward it to the Contest Secretariat.

22. Passes

VIP Passes, Service Passes and Passes for Motor Transport

Applications for all types of passes, including application for additional passes Participant and passes for motor transport with access to parking lots of the Exhibition complex shall be provided to the Exhibition Directorate within February 28, 2022. In case if application is provided or changed after this date cost of the named passes will be increased up to 100%.

Period of validity of each type of passes is shown on it. Passes transfer to third-party is prohibited.

VIP Passes are issued according to the list approved by the Chairman of the Exhibition Organizing Committee or purchased according to Appendix 5 and Form 2 to the Exhibition Agreement

VIP pass gives its owner the right to enter the exhibition, to participate in all events of the exhibition, to enter the exhibition grounds by vehicle and its parking during all days of the exhibition work.

Passes for Technical Personnel during Period of Mounting

- Entrance to the territory of the Exhibition for the technical personnel and additional staff for building frames during the mounting and dismantling periods will be granted to each Participant on a paid basis

The exhibitor should complete and send to the Exhibition Directorate Appendix 5 to the Agreement of Participation and pay for the pass for entrance of his vehicle to the territory of the Exhibition Centre.

The Participant shall provide to the directorate of the Exhibition the full list of the technical personnel and the additional staff (2 copies + 1 xerocopy of passport) not later than February 26, 2022

Vehicle passes for delivery of Exhibits and Technical Personnel during Period of Mounting and Dismantling

- The participant can purchase vehicle passes for additional payment completing Appendix No.5) (in case driver does not have ticket or pass he is not admitted to the Exhibition territory). Please provide completed Appendix No.5 and Form 2 to the Exhibition Directorate within February 26, 2022.

In case Application is provided or changed after February 26, 2022 cost of all types of passes is doubled. In this case the Exhibition Directorate does not secure provision of passes to the Participants on time.

Passes for the Participants Purchasing the Exhibition Space (Participant Passes /Exhibitor Badges)

Limited quantity of Participant passes is granted for free (Form 2) - One Participant pass/badge for each following 4 sq.m of indoor exhibition space or outdoor exhibition space for construction purchased.

Complimentary tickets-

Each exhibiting company will be issued 20 complimentary tickets for each Exhibitor.

It is strictly prohibited to leave vehicles near the Exhibition pavilions.

Additional Passes and tickets for the Participant's personnel can be purchased for additional payment (provide completed Appendix No.5 and Form 2 to the Exhibition Directorate within February 26, 2022).

23. Insurance

Recommended types of insurance at the Exhibition:

- Insurance of the Participant's property (exhibits, models, mock-ups, stand);
- Insurance of life and health of the Participant's personnel during the Exhibition;
- Insurance of the Participant's liabilities to the third party in the period of the Exhibition;
- Insurance of technical service personnel.

24. Non-Compliance of the Conditions for Participation

In case of any breaking of the Conditions for Participation by the Participant the Exhibition directorate has a right to cancel the Agreement on Participation. In this case, costs paid by the Participant are not returned.

25. Force Majeure

In case the Organizer due to the circumstances beyond his control should stop the exhibition or close it before above mentioned and indicated time and dates or cut down the program of demonstrations, the Participant is not entitled to compensation of his expenses connected with the event or to partial refund of costs paid for the rented exhibition space.

26. Conclusion

By submitting the application and signing the contract of participation in the exhibition participant confirms his agreement with all points of these General Terms of Participation. Any other agreements, special permits or other conditions shall be subject to written approval of the Directorate of the exhibition. The Participant shall observe the present Conditions for Participation, accident, fire prevention and other instructions enforced in the

territory of Karen Demirchyan Sports and Concert Complex, and the current laws of the Republic of Armenia.

27. Disputes Adjustment. Litigation

All measures and events related to organization and holding the exhibition are regulated by the Legislation of the Republic of Armenia.

Legislation of the Russian Federation is applicable to all legal relations of the parties in case of agreements and contracts concluded between the Exhibition Directorate and Russian and foreign companies (except Armenia).

Legislation of the Republic of Armenia is applied in case of agreements and contracts concluded between the Exhibition Directorate and Armenian companies

All disputes shall be solved by means of negotiations. If no agreement can be reached by negotiations then all disputes are subject to review in accordance with the legislation identified in the preceding paragraph.